



PREPARED FOR

LUTHERAN SERVICES IN AMERICA

April 27, 2016

GOODWILL TAKES GENTLY USED ITEMS...



A PAIR OF JEANS



A CHILD'S BIKE



A BOX OF BOOKS



SPORTS EQUIPMENT



HANDBAGS



OLD COOKWARE

...AND TRANSFORMS LIVES.



ABOUT GOODWILL®



OUR BRAND IS AN AMERICAN ICON

#3

America's 50 Largest Nonprofits
(Forbes, 2015)

#11

America's 20 Most Inspiring Companies
(Forbes, 2014)



**WE ACHIEVE OUR MISSION
THROUGH THE BUSINESSES WE OPERATE**



OUR MISSION

Goodwill works to enhance the dignity and quality of life of individuals and families by **strengthening communities**, **eliminating barriers** to opportunity and helping people in need reach their full potential through **learning** and **the power of work**.



OUR REACH

164

member organizations

3,100+

locations in the United States and Canada

125,000

employees



A POWERHOUSE RETAIL ENTITY

239 million
sales transactions

91 million
donations

4.4 billion
pounds collected





WE ARE EFFICIENT

84%

of revenue goes
directly into programs.

That's nearly

\$4.5 billion



GOODWILL SERVES

2 million

in-person

24.4 million

virtual services

Youth

Older workers

People with disabilities

Underserved communities

Veterans and military families

People who are unemployed and underemployed



GOODWILL PROVIDES

**89 million
services annually**

Paid transitional and community service jobs

Financial coaching and access to free tax preparation

Career development and youth mentoring

Volunteer engagement and service



GOODWILL IMPACT

318,539

People placed into
employment last year



We facilitate learning opportunities and connect people to jobs and what they need to advance their careers.

We provide and broker partner support services to enhance success.



EVERY 3 SECONDS...

Another person accesses

**Goodwill
opportunities**

to build careers and strong families.



THANK YOU!

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