

Fairview Health System & Senior Services

Ebenezer

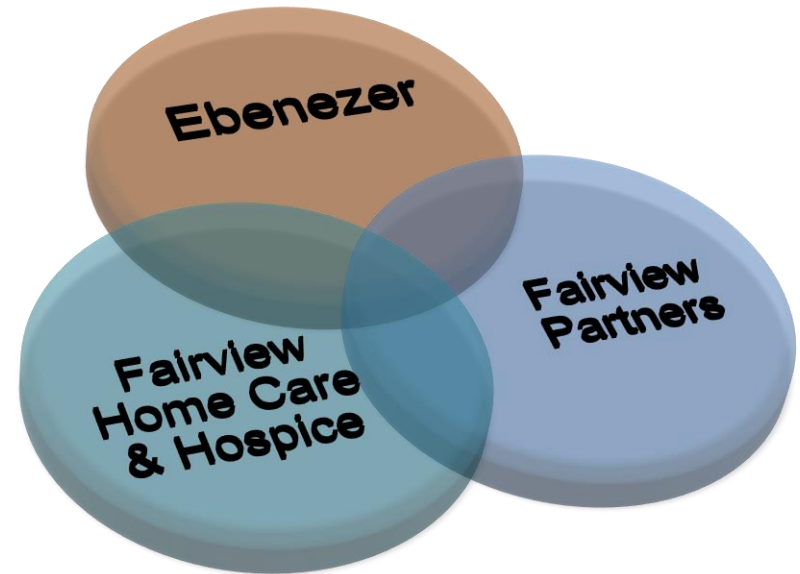
- Founded in 1917
- Touch the lives of 6000 seniors daily throughout MN
- 70 Locations
- 5800 Senior Living units owned & managed
- 22 AL Locations/49 IL Facilities
- 22 Memory Care/5 Adult Day Centers
- 4 Skilled Nursing; 4 TCUs
- HPC/GPO 600 Affiliates, \$140 Million purchased volume
- 1600+ employees
- \$200 Million Revenue oversight owned & managed

Fairview Home Care & Hospice

- Started within Fairview in 1976
- 670+ employees and 300+ volunteers
- Currently serving over 1800 patients/day
- 4,600 Lifeline customers
- Traveled 2,738,500 miles to see patients
- 70% of referrals come from Fairview Hospitals
- \$50 Million Revenue

Fairview Partners

- Began in 1997
- Network includes 28 LTC facilities; 41 Fairview primary care clinics; and 24 AL facilities.
- Fairview Partners membership is 2,462:
 - 773 in LTC
 - 1,413 in independent community dwellings
 - 276 in assisted living housing
- Average age is 82, most with 2-3 chronic medical conditions
- Active membership is 300 AL, 700 LTC and 1500 community members who receive care from a Fairview Clinic
- \$50 Million Revenue



Fairview Health System

- **\$3.56 billion total revenue**
- **22,000+ employees**
- **2,500 aligned physicians**
- **6 hospitals/medical centers**
- **181,217 ED visits**
- **71,049 inpatient admissions**
- **6.39 million outpatient encounters**
- **1.4 million clinic visits**
- **76,595 surgeries**
- **9,298 births**